

**Designation: VP/ Senior VP**

**Qualification: B.E /B.Tech. IT, Computer Science**

**Job Purpose:**

- Identify opportunities for improvement thru technology intervention, process re-engineering/ways of working and data science.
- Co-create strategic technology/ solution roadmap
- Deliver & maintain solution landscape

<b>Principal Accountabilities</b>	
<b>Accountability</b>	<b>Supporting Actions</b>
<b>Strategy development</b>	<ul style="list-style-type: none"><li>• Understand business strategy by working closely with key executives</li><li>• Study industry, macros incl. adjacent sectors</li><li>• Work with start-ups, academia, niche companies and also biggies to understand Tech. Directions and shortlist technologies relevant for UTCL.</li><li>• Develop BRM Strategy with inputs from other portfolios</li><li>• Meet regularly with external customers and business partner to understand their way of doing business, their challenges/ issues and their expectations.</li><li>• Work with functional teams to shape up functional roadmap</li></ul>
<b>Strengthen business relations</b>	<ul style="list-style-type: none"><li>• Be the voice of IT in the organization, from CxO level to the lowest level of the organization</li><li>• Engage with Business Executives, run regular business-focused discussions to understand vision and anticipate IT/technology needs. Mobilize experts across the organization to translate needs into a compelling IT/Technology vision that is shared by functional owners.</li><li>• Use Eco System knowledge to develop appropriate longer-term relationship techniques</li><li>• Works with Business Process Owners/ Functional Heads to continuously refine the approach for best use of systems.</li><li>• Build credibility and trust between business and IT</li><li>• Scan competitive landscape to identify and present opportunities or recommendations for new processes, products or vendors.</li><li>• Maintain knowledge of business functions and initiatives to identify where conflicts/synergies exist between technologies and business functions</li></ul>
<b>Demand creation and opportunity identification</b>	<ul style="list-style-type: none"><li>• Drive demand creation and opportunity identification in collaboration with concerned functions</li><li>• Advise Business Process Owners and operational management on technological advancements and opportunities</li><li>• Drive needs and impact analysis on business requests to identify opportunities to link programs, processes, and systems throughout the organization to achieve optimal efficiency.</li></ul>

	<ul style="list-style-type: none"> <li>• Organize and commit resources necessary for proper coordination and governance across the businesses.</li> <li>• Meet Eco System regularly for better understanding of their pain areas and expectations, convert same into IT actionables</li> <li>• Drive benchmarking with global standards for improvements.</li> </ul>
<b>Business case preparation</b>	<ul style="list-style-type: none"> <li>• Work with functions to plan future needs.</li> <li>• Translate future needs/ pains/ expectations into IT initiatives</li> <li>• Business case preparation and approval</li> <li>• Collaborate with other portfolios to develop innovative technology solutions.</li> <li>• Provides guidance to Business Analysts in demand creation and management activities</li> </ul>
<b>Solution delivery and sustenance</b>	<ul style="list-style-type: none"> <li>• Lead and own vendor selection for project execution</li> <li>• Monitor progress of IT projects in order to ensure success and continued development of credibility of IT areas</li> <li>• Act as a single point of contact or escalation</li> <li>• Provide oversight, architectural and technical guidance towards solutioning activities</li> <li>• Tracks ROI for business initiatives including cost, benefits, and risk</li> <li>• SLA ownership incl. escalations</li> <li>• Regularly review 3rd party risk</li> </ul>
<b>People Management</b>	<ul style="list-style-type: none"> <li>• Ensures capability development for the team through performance management, training, and mentoring to drive high performance and engagement and enable achievement of current and future business needs</li> <li>• Management of the team including succession planning, development of backups, rewards and recognition enablement, staff appraisals and ensuring high motivation</li> <li>• Build employees' capability and develop their technical and interpersonal skillsets</li> <li>• Matrix management with responsibility for effectiveness of permanent and contractual staff</li> <li>• Promote and inspire cooperation and teamwork within and across the IT teams</li> </ul>
<b>Security &amp; Compliance</b>	<ul style="list-style-type: none"> <li>• Work with Info. Sec., ASG and Infrastructure portfolios to develop and enforce standards for App. Development, Security and Application usage</li> <li>• Create awareness of Cyber Issues amongst internal and external stakeholders</li> <li>• Regular review of Security Processes, Incidents with CISO</li> <li>• Ensure compliance to different standards and regulatory requirements</li> </ul>